## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

August 1, 2023 Date of Report (Date of earliest event reported):



(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) **001-33170** (Commission File Number) 95-4812784 (IRS Employer Identification Number)

111 Academy, Suite 100 Irvine, California 92617 (Address of principal executive offices)

(949) 435-0025

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.001 per share	NLST	None

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

### Item 2.02. Results of Operations and Financial Condition.

On August 1, 2023, Netlist, Inc. (the "Company") issued a press release announcing the Company's financial results for the second quarter ended July 1, 2023. A copy of the press release is attached hereto as Exhibit 99.1.

The information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01. Financial Statements and Exhibits.

(d) <u>Exhibits</u>.

Exhibit	
Number	Description
<u>99.1</u>	Press Release of Netlist, Inc., dated August 1, 2023.
104	Cover Page Interactive Data File (embedded with the inline XBRL document)

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#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NETLIST, INC.

By: /s/ Gail M. Sasaki

Gail M. Sasaki Executive Vice President and Chief Financial Officer

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Date: August 1, 2023

# N E T L I S T

#### **Netlist Reports Second Quarter 2023 Results**

IRVINE, CALIFORNIA, August 1, 2023 - Netlist, Inc. (OTCQB: NLST) today reported financial results for the second quarter ended July 1, 2023.

"Second quarter results reflect a sluggish memory market which appears to have bottomed, and we expect a return to growth of our product business in the second half of the year" said Chief Executive Officer, C.K. Hong. "We were pleased with the favorable outcome in the Claim Construction in the Micron case last week and look forward to the Court's final judgement for the \$303 million jury verdict for Samsung's willful past infringement. It should now be clear that Netlist's IP portfolio is important to the memory industry's rapid move to DDR5 and AI."

Net sales for the second quarter ended July 1, 2023 were \$10.0 million, compared to net sales of \$55.4 million for the second quarter ended July 2, 2022. Gross profit for the second quarter ended July 1, 2023 was \$0.2 million, compared to a gross profit of \$4.7 million for the second quarter ended July 2, 2022.

Net sales for the six months ended July 1, 2023 were \$19.0 million, compared to net sales of \$105.6 million for the six months ended July 2, 2022. Gross profit for the six months ended July 1, 2023 was \$0.8 million, compared to a gross profit of \$8.1 million for the six months ended July 2, 2022.

Net loss for the second quarter ended July 1, 2023 was (\$14.0) million, or (\$0.06) per share, compared to a net loss in the prior year period of (\$5.0) million, or (\$0.02) per share. These results include stock-based compensation expense of \$1.2 million and \$0.8 million for the quarters ended July 1, 2023 and July 2, 2022, respectively.

Net loss for the six months ended July 1, 2023 was (\$29.8) million, or (\$0.13) per share, compared to a net loss in the prior year period of (\$10.8) million, or (\$0.05) per share. These results include stock-based compensation expense of \$2.3 million and \$1.5 million for the six months ended July 1, 2023 and July 2, 2022, respectively.

As of July 1, 2023, cash, cash equivalents and restricted cash was \$31.4 million, total assets were \$47.0 million, working capital was \$19.9 million, total debt was \$0.2 million, and stockholders' equity was \$21.6 million.

#### Conference Call Information

C.K. Hong, Chief Executive Officer, and Gail Sasaki, Chief Financial Officer, will host an investor conference call today, August 1, 2023 at 12:00 p.m. Eastern Time to review Netlist's results for the second quarter ended July 1, 2023. The live webcast and archived replay of the call can be accessed for 90 days in the Investors section of Netlist's website at <u>www.netlist.com</u>.

#### About Netlist

Netlist provides high-performance memory solutions to enterprise customers in diverse industries. The Company's products are available in various capacities and form factors and its line of custom and specialty memory products bring industry-leading performance to server and storage appliance customers and cloud service providers. Netlist licenses its portfolio of intellectual property including patents, in server memory, hybrid memory and storage class memory, to companies that implement Netlist's technology. To learn more, visit <u>www.netlist.com</u>.

#### Safe Harbor Statement

This news release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements other than historical facts and often address future events or Netlist's future performance. Forward-looking statements contained in this news release include statements about Netlist's ability to execute on its strategic initiatives. All forward-looking statements reflect management's present expectations regarding future events and are subject to known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from those expressed in or implied by any forward-looking statements. These risks, uncertainties and other factors include, among others: risks that Samsung will appeal the jury verdict, which could cause a lengthy delay in Netlist's ability to collect the damage award or overturn the verdict or reduce the damages award; risks related to Netlist's plans for its intellectual property, including its strategies for monetizing, licensing, expanding, and defending its patent portfolio; risks associated with patent infringement litigation initiated by Netlist, or by others against Netlist, as well as the costs and unpredictability of any such litigation; risks associated with Netlist's product sales, including the market and demand for products sold by Netlist and its ability to successfully develop and launch new products that are attractive to the market; the success of product, joint development and licensing partnerships; the competitive landscape of Netlist's industry; and general economic, political and market conditions, including quarantines, factory slowdowns and/or shutdowns. The military conflict between Russia and Ukraine may increase the likelihood of supply interruptions. All forward-looking statements reflect management's present assumptions, expectations and beliefs regarding future events and are subject to known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from those expressed in or implied by any forward-looking statements. These and other risks and uncertainties are described in Netlist's annual report on Form 10-K for its most recently completed fiscal year filed on February 28, 2023, and the other filings it makes with the U.S. Securities and Exchange Commission from time to time, including any subsequently filed quarterly and current reports. In light of these risks, uncertainties and other factors, these forward-looking statements should not be relied on as predictions of future events. These forward-looking statements represent Netlist's assumptions, expectations and beliefs only as of the date they are made, and except as required by law, Netlist undertakes no obligation to revise or update any forwardlooking statements for any reason.

(Tables Follow)

For more information, please contact: The Plunkett Group Mike Smargiassi NLST@theplunkettgroup.com (212) 739-6729

Netlist, Inc. Gail M. Sasaki Chief Financial Officer (949) 435-0025

#### Netlist, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (in thousands)

	(unaudited) July 1, 2023	December 31, 2022		
ASSETS				
Current assets:				
Cash and cash equivalents	\$ 24,348	\$	25,011	
Restricted cash	7,100		18,600	
Accounts receivable, net	1,470		8,242	
Inventories	9,953		10,686	
Prepaid expenses and other current assets	736		1,308	
Total current assets	43,607		63,847	
Property and equipment, net	943		1,138	
Operating lease right-of-use assets	1,915		2,043	
Other assets	542		295	
Total assets	\$ 47,007	\$	67,323	
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$ 21.033	\$	28,468	
Revolving line of credit	÷,•••	*	4,935	
Accrued payroll and related liabilities	1,317		1,588	
Accrued expenses and other current liabilities	1,184		2,635	
Long-term debt due within one year	152		447	
Total current liabilities	23,686		38,073	
Operating lease liabilities	1,483		1,744	
Other liabilities	189		270	
Total liabilities	25,358		40,087	
Commitments and contingencies				
Stockholders' equity:				
Preferred stock				
Common stock	241		233	
Additional paid-in capital	274,649		250,428	
Accumulated deficit	(253,241		(223,425)	
Total stockholders' equity	21,649		27,236	
Total liabilities and stockholders' equity	\$ 47,007	\$	67,323	

## Netlist, Inc. and Subsidiaries Condensed Consolidated Statements of Operations (Unaudited) (in thousands, except per share amounts)

	<b>Three Months Ended</b>			Six Months Ended				
		July 1, 2023		July 2, 2022		July 1, 2023		July 2, 2022
Net sales	\$	10,026	\$	55,358	\$	19,047	\$	105,558
Cost of sales(1)		9,787		50,610		18,248		97,447
Gross profit		239		4,748		799		8,111
Operating expenses:								
Research and development(1)		2,255		2,672		4,556		5,129
Intellectual property legal fees		8,947		3,313		20,017		6,139
Selling, general and administrative(1)		3,325		3,724		6,355		7,662
Total operating expenses		14,527		9,709		30,928		18,930
Operating loss		(14,288)		(4,961)		(30,129)		(10,819)
Other income (expense), net:			_				_	
Interest income, net		277		15		333		4
Other expense, net		(16)		(6)		(19)		(8)
Total other income (expense), net		261		9		314		(4)
Loss before provision for income taxes		(14,027)		(4,952)		(29,815)		(10,823)
Provision for income taxes		1		_		1		1
Net loss	\$	(14,028)	\$	(4,952)	\$	(29,816)	\$	(10,824)
Loss per common share:								
Basic and diluted	\$	(0.06)	\$	(0.02)	\$	(0.13)	\$	(0.05)
Weighted-average common shares outstanding:								
Basic and diluted		240,382		231,298		237,752		230,922
(1) Amounts include stock-based compensation expense as follows:								
Cost of sales	\$	53	\$	16	\$	71	\$	19
Research and development		186		215		460		391
Selling, general and administrative		957		559		1,742		1,062
Total stock-based compensation	\$	1,196	\$	790	\$	2,273	\$	1,472